











## **VERTICALS WE SERVE**



Farms & Plantations



Pack House & Exports



Contract Farming



Government Institutions



Funding Agencies



**NGOs** 



Hydroponics /
Greenhouse / Nursery



Research & Development



Plant Tissue Culture



Agri Input Companies



Foundations



Research & Development



#### THE FUTURE OF FARMING - AGRICULTURE 4.0

Single

Sign on

Experience

Machine Learning



Computer Vision



IoAT Devices / Hardware



Speech to Text UX



Statistical Modelling





Artificial Intelligence



Blockchain



Web Platform



**Mobility Platform** 



Multilingual Interface



## **MULTILINGUAL INTERFACE**





## **MODULES**



Farm Profile



Contract Farming



Planning



Production



Post Production



Quality Control



Purchase



Inventory



Sales



Accounts



Traceability



Biotech



POS



Farmer Extension



Export Document



MIS Reports



**Analytics** 



Maps



Human Resource



Dashboard



# Integrated Farm/Plantation Management



Planning and Scheduling



Human Resource Management



Cultivation and Inventory



Agriculture Inputs Management



Harvesting, Post Harvest, Sales



Financial Management



Post-Production Process - Exports



MIS



Good Agriculture Practices/ Quality Certifications Compliance



# Contract Farming / Out - grower Management



Farmer Registration & Farmer Contract



Input & Services
Provided to Farmers



**Procurement** 



Sales Pricing



**Yield Estimation** 



Observations & Recommendations



**Farmer Payments** 



**MIS Reports** 



Integration with Accounting system



## **Livestock Management**

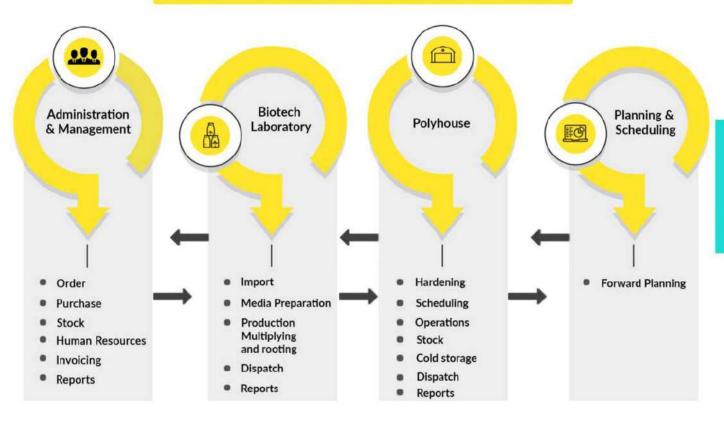


Perfectly Aligned with Planning,
Production and Inventory for Livestock
Management.



## **Biotech/Tissue Culture**

#### Biotech/ Tissue Culture Lab Management



End-to-end Tissue Culture /
Biotech Laboratory
Management Module
integrated with Accounts and
Human Resources

www.maquae.com

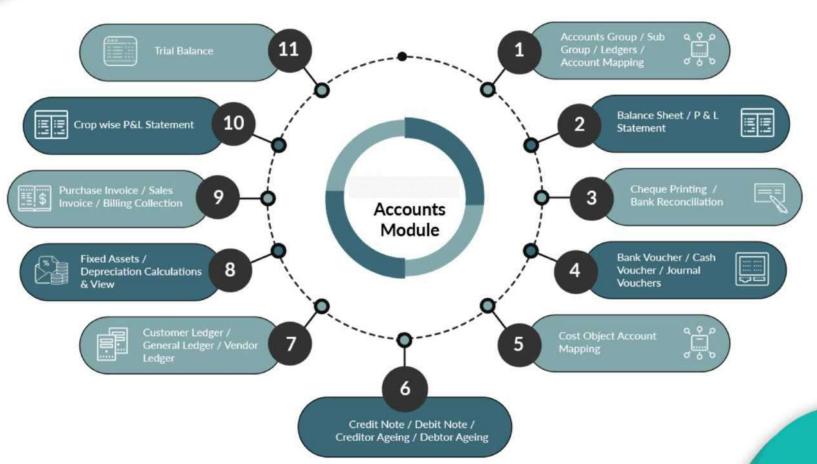


# Native Mobile App (Android, IOS)





## Full - fledged Accounts Module









Planning



Growing & Quality



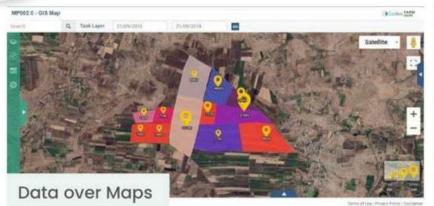
Procurement & Packing

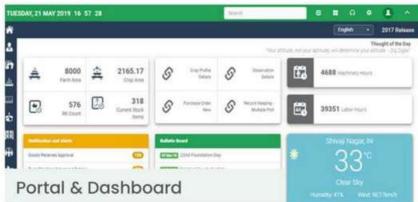


Shipping & Traceability



## **COMPONENTS**









Good agriculture practices through Advisories

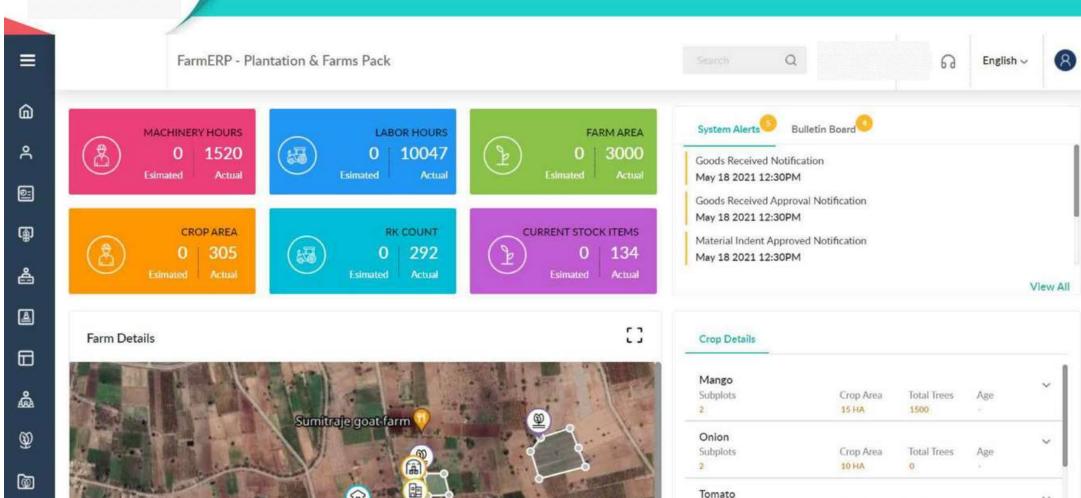


System Alert via SMS, WhatsApp, Email etc.





#### **HOME SCREEN**



Subplots

Crop Area

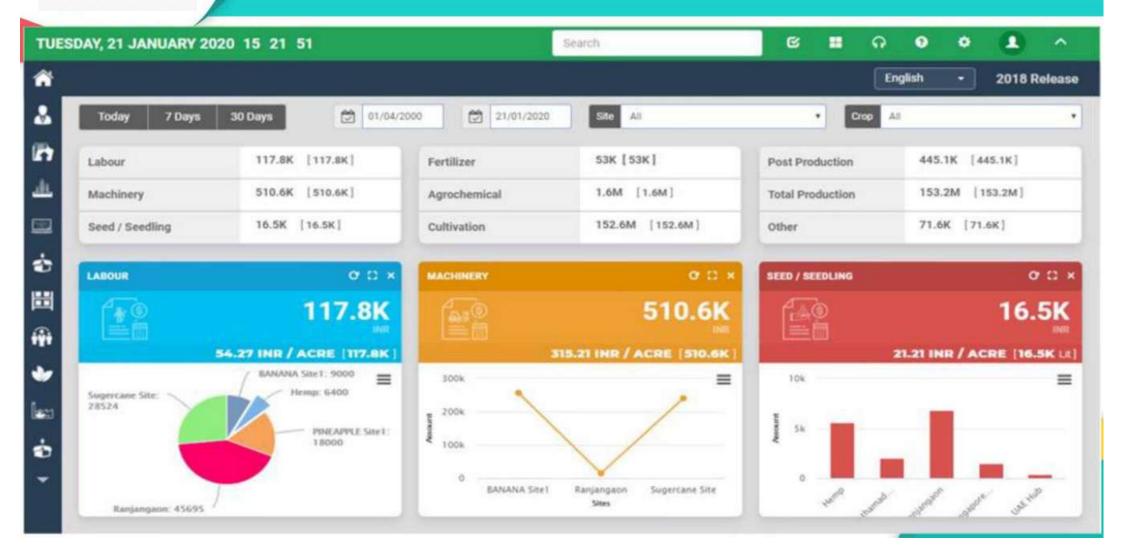
20 HA

Total Trees

12500

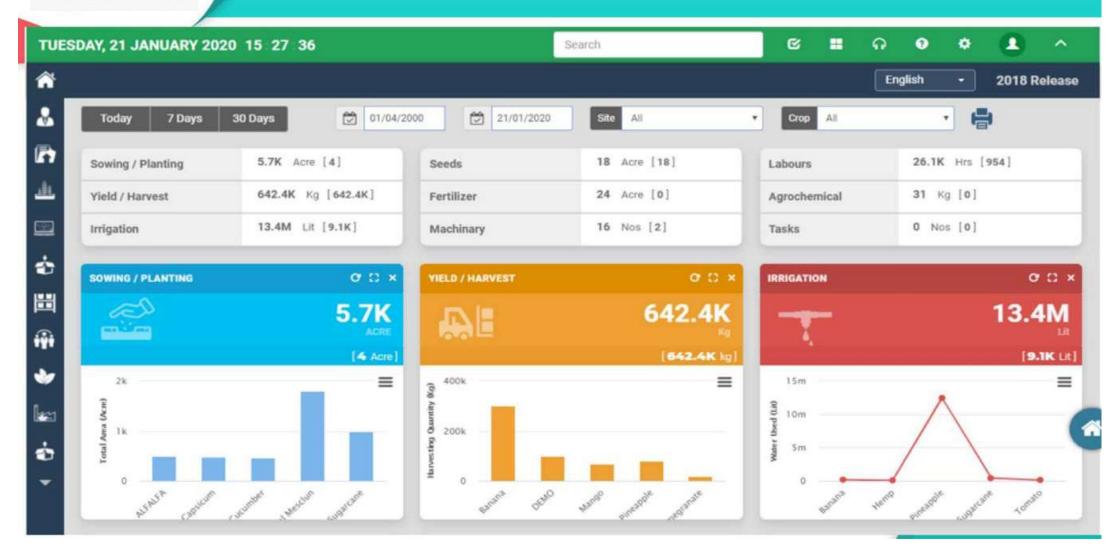


#### **COST ANALYSIS**



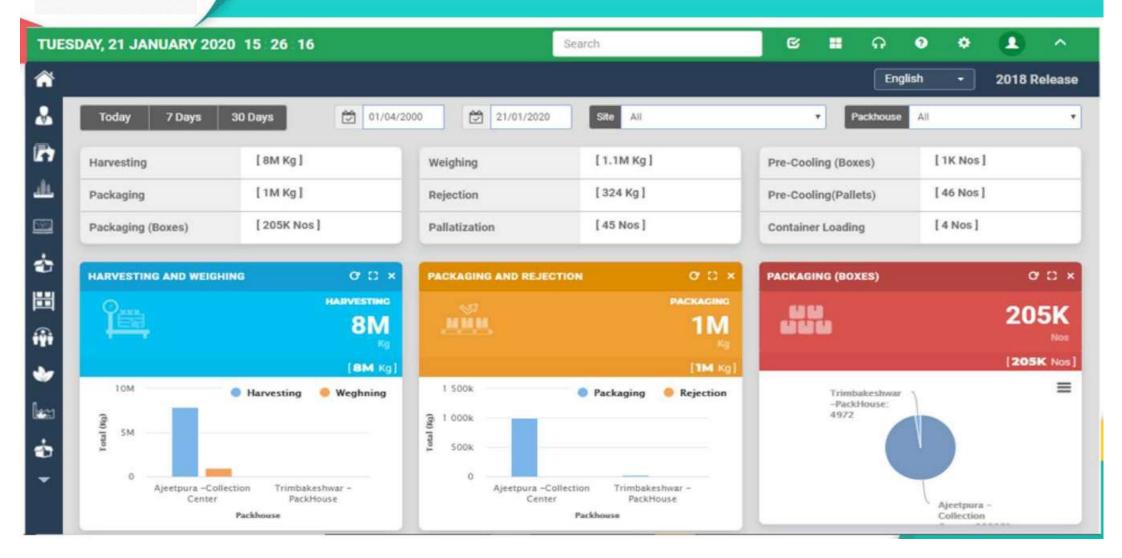


#### **PRODUCTION ANALYSIS**



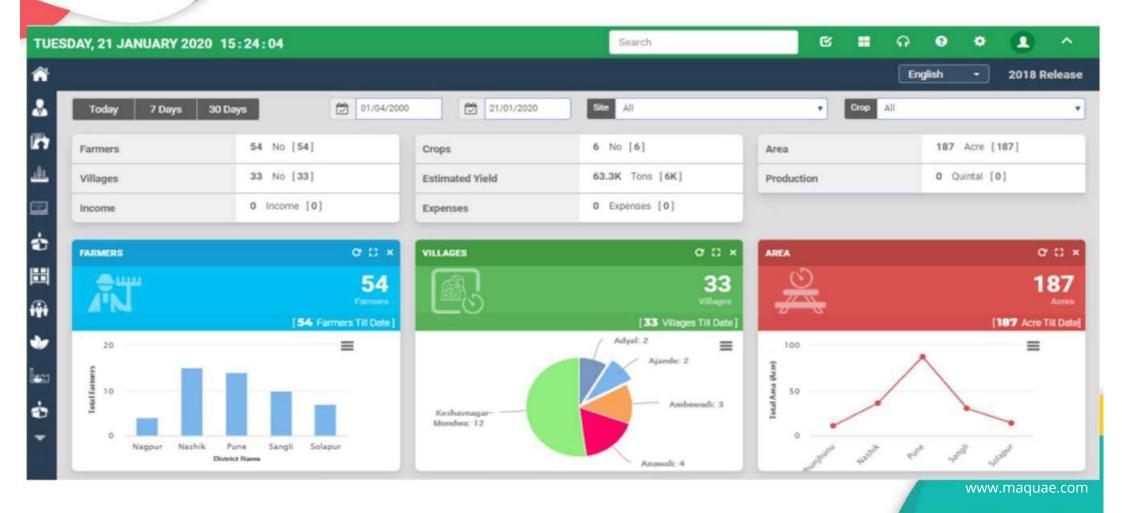


#### **PACKHOUSE PROCESS ANALYSIS**



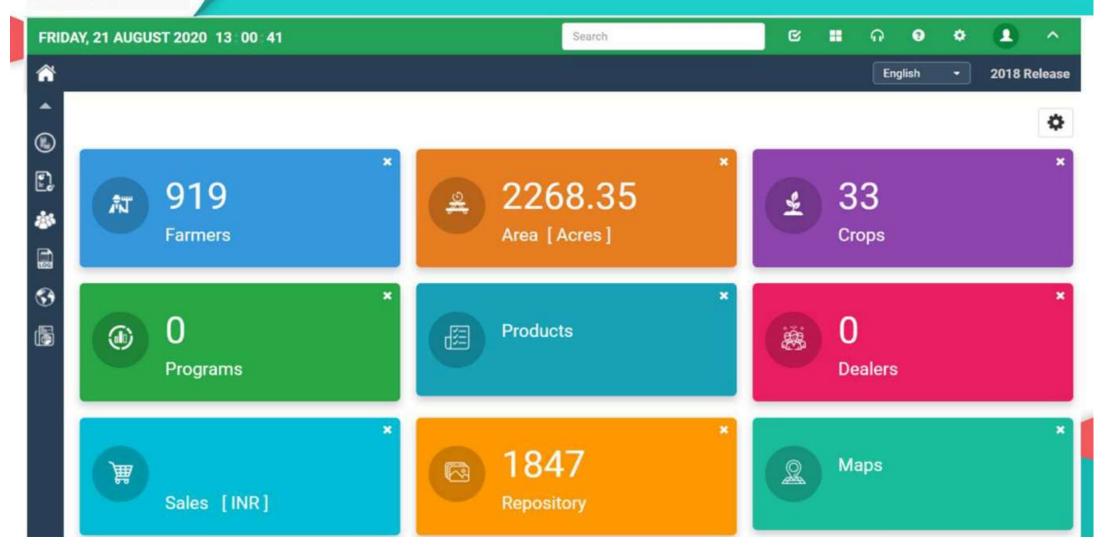


#### **FARMER ANALYTICS**



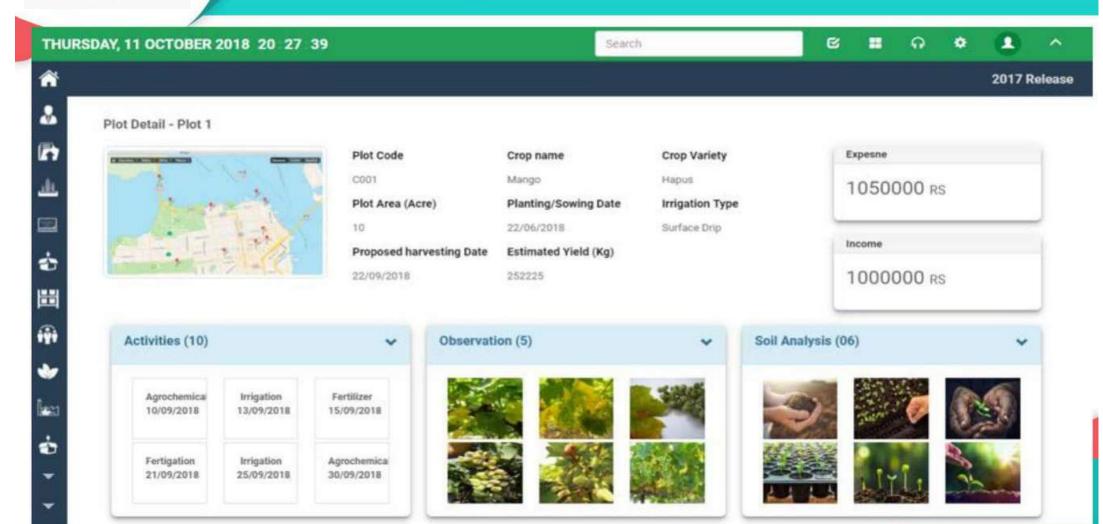


## **CONTRACT FARMING ANALYTICS**





## FARMERP | GROWER - DASHBOARD





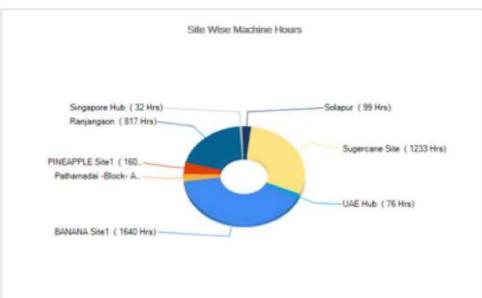
#### **MACHINE ANALYSIS**

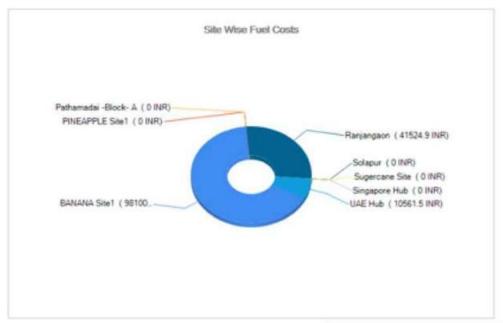






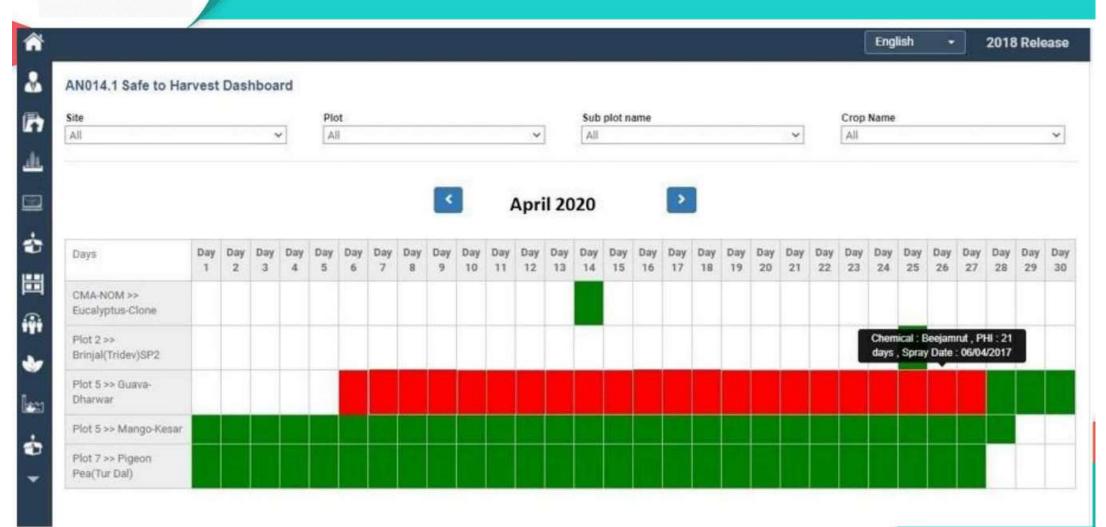








#### SAFE-TO-HARVEST DASHBOARD





#### **FARM PROFILE DASHBOARD**











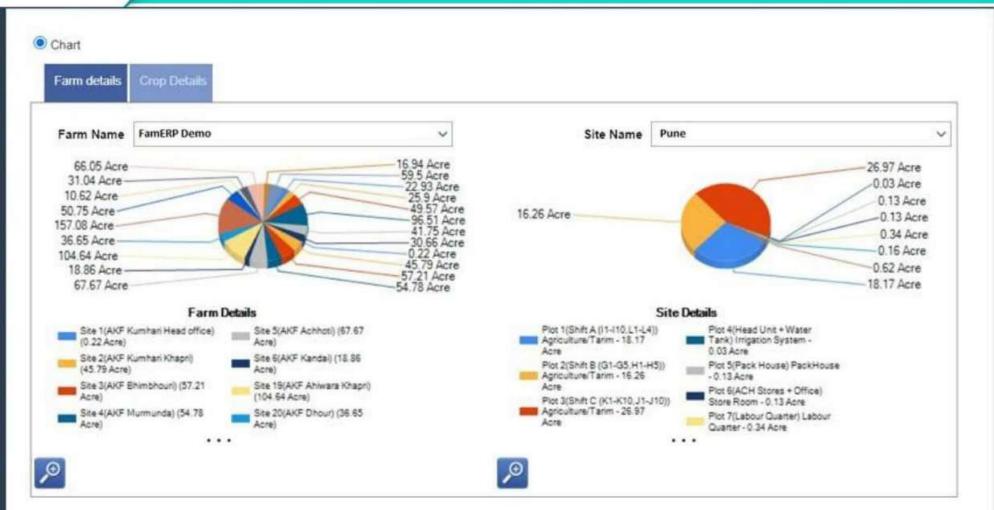






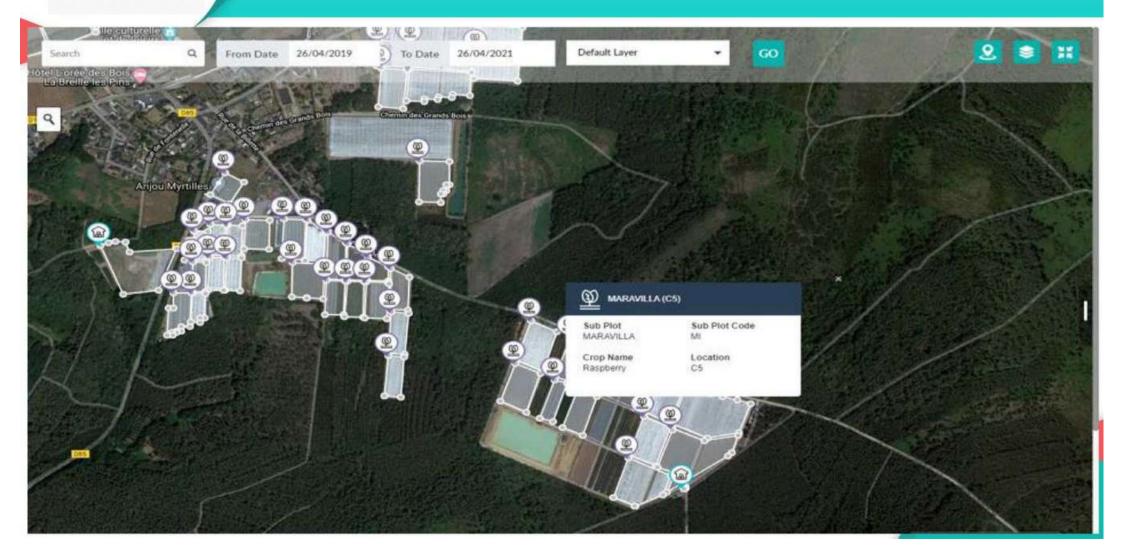






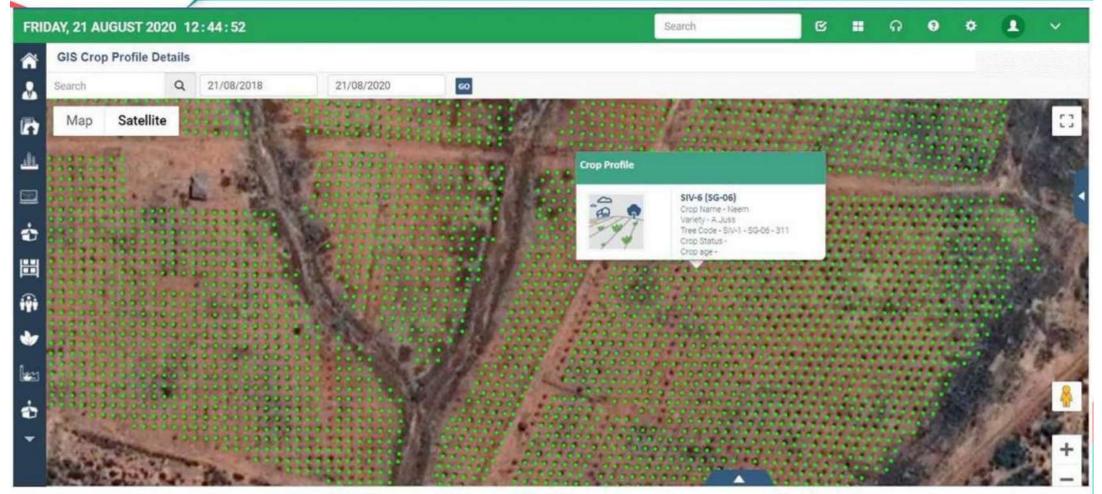


## **GIS MAPS**





## **GIS MAPS - TREE ENCODING**





## **PESTS & DISEASES-KNOWLEDGE REPOSITORY**















## **FARM TO FORK TRACEABILITY**



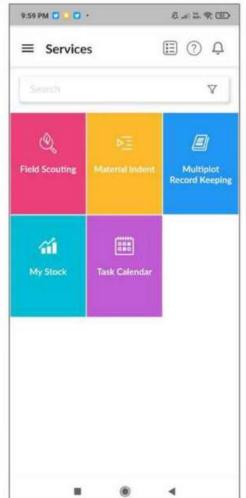


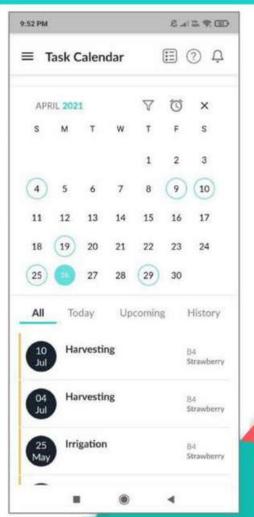


#### **MOBILITY SOLUTION**



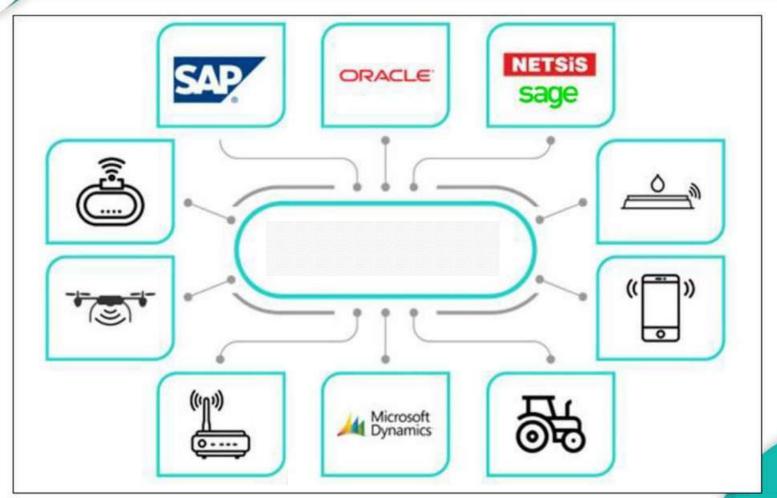








## **INTEGRATION CAPABILITIES**





## **CUSTOMIZATION ROADMAP**





#### **IMPLEMENTATION ROADMAP**

Introduction Meeting

**Business Process** Walk Through

Setting up test server environment

 FarmERP to Share the Master data templates Master data templates Walk through by FarmERP Fill the Master data templates by Client Client to Share the duly filled Master data FarmERP to Verify the

Master data templates

New Application Build

the Master Data on the

Sign-off from Client

FarmERP to Create

FarmERP to Upload

and Live Link

Client Training

Trial Runs / Transactions Practice Setting up production server environment

- FarmERP technical team to deploy test application on test cloud server
- FarmERP technical team to configure the application.
- FarmERP implementation team to share the Test URL and share with Client
- FarmERP Portal Training Session as per Master data - Verificathe schedule tion by Client. O Client Training - Master data - Client
  - Sign-off by Client

FarmERP to Conduct

- Client to practice all the processes and scenerios on FarmERP Application

- FamERP technical team to deploy Production application on production cloud server
- FarmERP technical team to configure the application
- FamERP implementation team to share the production URL and share with Client

- FarmERP to Share the opening stock
- Client to Share the duly filled Opening Stock
- FarmERP to Upload the opening stock on the FarmERP Portal
- Opening Stock Verifica- Chent to go live with tion and Sign-off by Client
  - FarmERP Application

8

Client to give Business Process Walk Through to FarmERP Introduction Meeting - Client



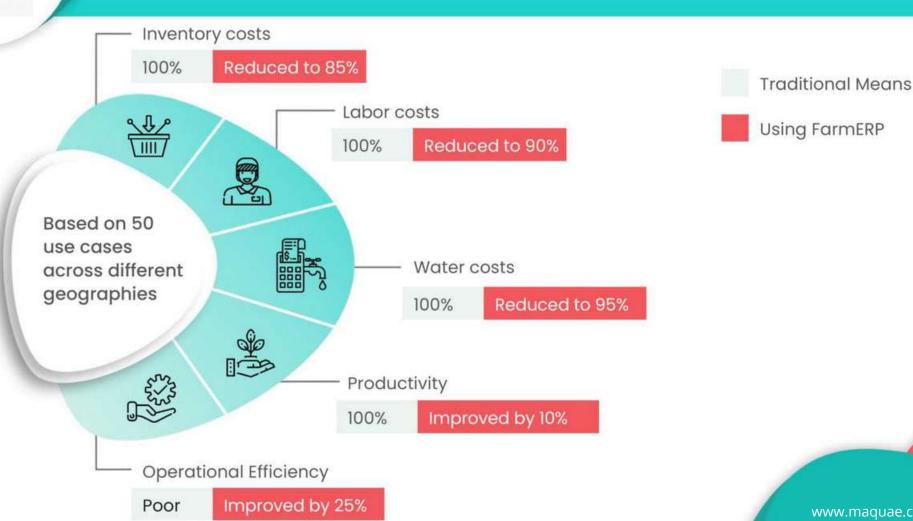




Contribution December 3 Not her policy of charges



## **VALUE PROPOSITION**









#### **PANAMA**







AgVisors - Bio Tecnología Mundial, S.A.



Standard and Contract Farming Operations



Implementation Year 2019/2020

- Bio Tecnología Mundial, S.A. is Panama, based organization, which is carrying out open farming activity in Los Olivos, Toza, San Francisco areas of Panama.
- The total farm area is of 700 hectares divided between three locations.
- O Mainly grows fruits like Mangos, Bananas, Melons, Avocado, Plantains, etc.
- Currently 300 Hectares of land is under cultivation and additional 400 hectares of land is being developed for further agricultural activities.



## **SRILANKA**







**Horana Plantations Plc** 



Farms & Plantation



- Sri Lanka's largest plantation company
- O Producing Ceylon's finest Tea and Rubber
- O Crops: Rubber, Tea, Oil Palm and Forestry Crops
- O Area under cultivation 6500 Ha
- Implementation year 2020







#### INDIA







**Mahindra Agri Solutions Limited** 



Contract farming, Packhouse and Exports
Operations



- India's Leading fresh fruit exporter company
- Involved in large scale contract farming operations
- O Procures Grapes from farmers more than 2500
- Perform end-to-end packhouse activities
- More than 1000 Containers a year exported to European countries
- Integration with SAP Hana
- End-to-end field operations captured in FarmERP and integrated with SAP Hana for farmer payments.





#### **AZERBAIJAN**







Azersun Holdings Group



**Standard Farming** 



Implementation started 2015

- Azerbaijan's largest Agri-business company
- O Crops: Soybeans, barley, wheat, green peas, maize, sunflower, tomatoes, cucumbers, peppers etc.
- O Area under cultivation 10,000 Ha. Cultivation is 2 times a year.
- 400,000 Pomegranate trees under plantation
- Integration with UNITY
- O Extensive use of FarmERP Mobile App by Agronomists and Field people
- O Implementation year 2015



#### **SRI LANKA**







Nelna Agri Development Pvt Ltd



Mango Plantation & Point of Sale



- O Total Plantation area: 250 HA
- Crops under plantation : Mango
- Leading Mango Plantation Company having planted 65000 trees on 5 different geographical sites is one of the largest mango orchards in Sri Lanka.
- O Produce is sold through company owned retail outlets.
- Fresh fruits are exported to UK and other European countries.



## USA







**Wallendal Farms** 



**Standard Farming** 



- O Family owned farm in Wisconsin, USA
- O 4000 Acres mechanized farm operations
- O Crops Forage Corn, Snap beans, Pumpkins, Cucumbers, Organic produce
- O Pivot irrigation



## **OMAN**







Million Dates Plantation Project



**Date Palm Plantation** 



- O Project of 1 Million Date Palm Plantation in the Country
- O 3" x 2" QR Tag fixed on each Date Palm tree
- IP Cameras installed for Crop Scouting
- O Integration with Rain-Bird Irrigation System and Weather Station
- Implementation year 2016
- Project second phase is in progress



#### **OMAN**







**Tawoos Agricultural Systems LLC** 



Standard Farming - Vegetable



- O Total Area: 1200 HA
- O Crops under cultivation are all Vegetable crops like Beans, Beetroot, Bitter Gourd, Cabbage, tomato etc
- The Company manages indigenous operation that includes growing, grading, packing and shipping at 6 different Locations.
- O Production output has grown from 2000 tons in the early years of the project to 20,000 tons now



# IRAN / AUSTRIA







Silk Water Group LLC



Greenhouse / Hydroponics Operations



- Silk Water Group LLC is Georgia based organization, which is carrying out Greenhouse farming activities in Nasim Shahr, Tehran.
- Total farm area is of 17 hectares.
- Mainly grows exotic vegetables like Cherry Tomatoes, Italian Basil, Lettuce, etc.
- Three greenhouse and a nursery to carry out their agricultural activities.



## **TURKEY**







Anadolu ETAP Group



**Standard Plantation** 

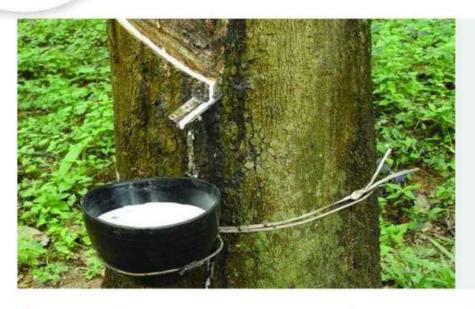


- Anadolu ETAP is one of the leading fruits producer and exporter in Turkey.
- O Plantation area 27000 Decare.
- Crops under cultivation are Apples, Peaches, Nectarine, Olive etc.
- Anadolu ETAP has reached 3.5 million planted fruit trees in five different regions on 10 different farms.



## **THAILAND**







Plantheon Group



Farms & Plantation



- Thailand's biggest Agricultural and Agro Industrial Group
- O Rubber, Sugarcane, Paddy, Orange and other economic crops such as Oil Palm, Eucalyptus.
- O Area under cultivation 40000 Acres
- Integration with Microsoft Dynamics
- Implementation year 2014



#### **Contact Us**

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